June Membership Analysis Report GAT Constitutional Area 5 - China

GAT Area Leader: Wing-Kun Tam

July to June (12 months) Cumulative Results

	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
New Clubs	3	9	11	77	110
Cancelled Clubs	9	7	9	10	83
Charter Members	738	879	630	2,255	3,062
New Members	6,021	3,286	4,720	7,809	5,711
Drops	6,736	6,784	5,444	6,204	7,638
Net Gain	1,208	-1,689	680	4,935	2,437

June Only Results

	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
New Clubs	1	0	4	30	7
Cancelled Clubs	1	4	5	4	2
Charter Members	174	186	157	703	214
New Members	56	226	243	775	67
Drops	5,312	5,590	4,415	5,229	6,053
Net Gain	-4,747	-4,883	-3,807	-3,230	-5,241

Quarter 4 Results

	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
New Clubs	1	3	5	45	71
Cancelled Clubs	0	4	1	5	61
Charter Members	328	343	246	1,177	1,963
New Members	1,100	532	873	1,810	2,742
Drops	5,695	5,968	4,757	5,486	6,626
Net Gain	-3,750	-4,726	-3,325	-1,856	-1,163

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July to June (12 months) Cumulative Results GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	29	32
Coun		Cancelled Clubs	3	4	4	4	10
		Charter Members	316	313	155	789	898
		New Members	2,798	911	1,247	4,091	2,492
		Dropped Members	3,085	2,715	2,189	2,580	2,940
		Net Gain	523	-1,094	-434	2,734	960
MD NA	Undistricted	New Clubs	2	9	8	11	8
		Cancelled Clubs	1	0	0	0	1
		Charter Members	66	241	208	278	215
		New Members	238	272	353	282	275
		Dropped Members	369	342	477	545	680
		Net Gain	-25	196	108	66	-54
GAT Group	Total	New Clubs	2	9	8	40	40
•		Cancelled Clubs	4	4	4	4	11
		Charter Members	382	554	363	1,067	1,113
		New Members	3,036	1,183	1,600	4,373	2,767
		Dropped Members	3,454	3,057	2,666	3,125	3,620
		Net Gain	498	-898	-326	2,800	906

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June Only Results GAT Group A - Area 5-China GAT Group Leader: Min Ma

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	18	4
Coun		Cancelled Clubs	0	2	4	0	0
		Charter Members	51	92	48	398	128
		New Members	26	142	68	371	36
		Dropped Members	2,552	2,203	1,873	2,385	2,525
		Net Gain	-2,322	-1,836	-1,649	-1,357	-2,141
MD NA	Undistricted	New Clubs	1	0	2	2	2
		Cancelled Clubs	1	0	0	0	1
		Charter Members	24	4	42	43	53
		New Members	18	22	24	11	19
		Dropped Members	167	152	281	314	367
		Net Gain	-121	-123	-213	-255	-272
GAT Group	Total	New Clubs	1	0	2	20	6
•		Cancelled Club	1	2	4	0	1
		Charter Members	75	96	90	441	181
		New Members	44	164	92	382	55
		Dropped Members	2,719	2,355	2,154	2,699	2,892
		Net Gain	-2,443	-1,959	-1,862	-1,612	-2,413

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Quarter 4 Results GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	19	22
Coun		Cancelled Clubs	-1	2	0	0	7
		Charter Members	185	107	73	432	619
		New Members	815	219	237	699	1,688
		Dropped Members	2,814	2,468	1,953	2,430	2,780
		Net Gain	-1,531	-1,986	-1,498	-1,022	-118
MD NA	Undistricted	New Clubs	1	3	2	7	4
		Cancelled Clubs	1	0	0	0	1
		Charter Members	24	86	42	166	95
		New Members	69	42	74	37	69
		Dropped Members	214	170	317	335	413
		Net Gain	-116	-36	-196	-109	-215
GAT Group	Total	New Clubs	1	3	2	26	26
•		Cancelled Club	0	2	0	0	8
		Charter Members	209	193	115	598	714
		New Members	884	261	311	736	1,757
		Dropped Members	3,028	2,638	2,270	2,765	3,193
		Net Gain	-1,647	-2,022	-1,694	-1,131	-333

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July to June (12 months) Cumulative Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	2	21	35
Coun		Cancelled Clubs	3	0	4	0	31
		Charter Members	157	123	132	718	1,000
		New Members	1,672	919	1,373	1,841	1,567
		Dropped Members	1,330	1,850	1,336	1,645	1,985
		Net Gain	723	-615	322	1,280	894
GAT Group	Total	New Clubs	0	0	2	21	35
		Cancelled Clubs	3	0	4	0	31
		Charter Members	157	123	132	718	1,000
		New Members	1,672	919	1,373	1,841	1,567
		Dropped Members	1,330	1,850	1,336	1,645	1,985
		Net Gain	723	-615	322	1,280	894

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June Only Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	2	9	1
Coun		Cancelled Clubs	0	0	1	0	1
		Charter Members	17	30	51	239	28
		New Members	8	26	102	321	7
		Dropped Members	1,115	1,633	1,179	1,357	1,679
		Net Gain	-1,051	-1,524	-999	-644	-1,468
GAT Group	Total	New Clubs	0	0	2	9	1
		Cancelled Club	0	0	1	0	1
		Charter Members	17	30	51	239	28
		New Members	8	26	102	321	7
		Dropped Members	1,115	1,633	1,179	1,357	1,679
		Net Gain	-1,051	-1,524	-999	-644	-1,468

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Quarter 4 Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	2	12	20
Coun		Cancelled Clubs	0	0	1	0	31
		Charter Members	29	54	72	384	568
		New Members	160	205	416	761	643
		Dropped Members	1,145	1,690	1,256	1,458	1,796
		Net Gain	-897	-1,353	-722	-114	-367
GAT Group	Total	New Clubs	0	0	2	12	20
		Cancelled Club	0	0	1	0	31
		Charter Members	29	54	72	384	568
		New Members	160	205	416	761	643
		Dropped Members	1,145	1,690	1,256	1,458	1,796
		Net Gain	-897	-1,353	-722	-114	-367

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July to June (12 months) Cumulative Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	15	35
Coun		Cancelled Clubs	1	2	1	1	41
		Charter Members	175	169	112	445	949
		New Members	1,308	1,176	1,703	1,575	1,346
		Dropped Members	1,925	1,829	1,422	1,302	2,019
		Net Gain	-17	-172	637	941	555
MD NA	Undistricted	New Clubs	1	0	1	1	0
		Cancelled Clubs	1	1	0	5	0
		Charter Members	24	33	23	25	0
		New Members	5	8	44	20	31
		Dropped Members	27	48	20	132	14
		Net Gain	4	-4	47	-86	82
GAT Group	Total	New Clubs	1	0	1	16	35
•		Cancelled Clubs	2	3	1	6	41
		Charter Members	199	202	135	470	949
		New Members	1,313	1,184	1,747	1,595	1,377
		Dropped Members	1,952	1,877	1,442	1,434	2,033
		Net Gain	-13	-176	684	855	637

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June Only Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	1	0
Coun		Cancelled Clubs	0	2	0	0	0
		Charter Members	82	60	16	23	5
		New Members	4	36	47	71	4
		Dropped Members	1,478	1,602	1,079	1,089	1,480
		Net Gain	-1,253	-1,400	-945	-891	-1,359
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	0	0	4	0
		Charter Members	0	0	0	0	0
		New Members	0	0	2	1	1
		Dropped Members	0	0	3	84	2
		Net Gain	0	0	-1	-83	-1
GAT Group	Total	New Clubs	0	0	0	1	0
•		Cancelled Club	0	2	0	4	0
		Charter Members	82	60	16	23	5
		New Members	4	36	49	72	5
		Dropped Members	1,478	1,602	1,082	1,173	1,482
		Net Gain	-1,253	-1,400	-946	-974	-1,360

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Quarter 4 Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	7	25
Coun		Cancelled Clubs	0	2	0	1	22
		Charter Members	90	75	36	195	679
		New Members	56	59	136	304	320
		Dropped Members	1,522	1,638	1,216	1,166	1,631
		Net Gain	-1,206	-1,379	-927	-523	-494
MD NA	Undistricted	New Clubs	0	0	1	0	0
		Cancelled Clubs	0	0	0	4	0
		Charter Members	0	21	23	0	0
		New Members	0	7	10	9	22
		Dropped Members	0	2	15	97	6
		Net Gain	0	28	18	-88	31
GAT Group	Total	New Clubs	0	0	1	7	25
•		Cancelled Club	0	2	0	5	22
		Charter Members	90	96	59	195	679
		New Members	56	66	146	313	342
		Dropped Members	1,522	1,640	1,231	1,263	1,637
		Net Gain	-1,206	-1,351	-909	-611	-463

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